



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "РЕСУРС"
LIMITED LIABILITY COMPANY "RESURS"
443010, Самарская обл, город Самара, улица Фрунзе, 161, ЧАСТЬ КОМ.
443010, Samara region, Samara city, Frunze Street, 161, PART COM. 16.
ТЕЛЕФОН: + 7 (846) 229 5477, ФАКС: + 7 (846) 229 5477
ОГРН 1106315001616 ИНН 6315631025 КПП 631501001 ОКПО 64959830
OGRN 1106315001616 INN 6315631025 KPP 631501001 OKPO 64959830

OUR REF №: RES/RU/ASW-0907807
ISSUED DATE: 10/12/2017
EXPIRE DATE: 22/12/2017
TO: MANDATE/BUYER/EXIT BUYER.

SOFT CORPORATE OFFER

We, the undersigned, "RESURS" Limited Liability Company a Corporation legally established under the laws of the Russian Federation on behalf of our End-Seller Company ROSNEFT subsidiary hereby confirmed with full legal and corporate responsibility under penalty of perjury that our Seller can deliver the product beneath:

COMMODITY	EN 590 ULSD PPM10
Trial Quantity	30,000 Metric Tons
Contract Quantity	100,000 Metric Tons X 12 Months (R& E)
Product Price	Per Metric Ton (Gross USD\$:29500 / Net USD\$:285.00)
Commission Structure	USD\$:10.00 per MT (Buyer Side/Seller Side (50%/50%))
Loading Port	Novorossiysk/Primorsk /Nakhodka (Seller Choice)
Delivery/Destination	CIF- Any Safe World Port (ASWP)
Inspection	SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment	MT103 OR TT After Dip Test + IRDLC/SBLC For Contract
Performance Bond	2% PB Issued By Seller's Bank To The Buyer's Bank

COMMODITY	JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)
Trial Quantity	1,000,000 Barrels
Contract Quantity	2,000,000 Barrels X 12 Months (R& E)
Product Price	Per Barrel Platt Minus Gross USD\$:12.00 / Net USD\$:10.00
Commission Structure	USD\$:2.00 per BBL (Buyer side/Seller side (50%/50%))
Loading Port	Primorsk/Novorossiysk (Seller Choice)
Delivery/Destination	CIF-Houston Commercial Port
Inspection	SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment	MT103 OR TT After Dip Test + IRDLC/SBLC For Contract
Performance Bond	2% PB Issued By Seller's Bank To The Buyer's Bank



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COMMODITY (REBCO) RUSIAN EXPORT BLEND CRUDE OIL GOST 9965-76
Trial Quantity 500,000 Barrels
Contract Quantity 2,000,000 Barrels X 12 Months (R& E)
Product Price Per Barrel (Gross USD\$:12.00 / Net USD\$:10.00)
Commission Structure USD\$:2.00 per BBL (Buyer Side/Seller Side (50%/50%))
Delivery/Destination CIF- Any Safe World Port (ASWP)
Loading Port Novorossiysk/Primorsk/Nakhodka (Seller Choice)
Inspection SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment MT103 OR TT After Dip Test + IRDLC/SBLC For Contract
Performance Bond 2% PB Issued By Seller's Bank To The Buyer's Bank

COMMODITY LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90
Trial Quantity 10,000 Metric Tons
Contract Quantity 20,000 Metric Tons X 12 Months (R& E)
Product Price Per Metric Ton (Gross USD\$:290.00 / Net USD\$:280.00)
Commission Structure USD\$:10.00 per MT (Buyer Side/Seller Side (50%/50%))
Delivery/Destination CIF- Any Safe World Port (ASWP)
Loading Port Novorossiysk/Primorsk/ Nakhodka (Seller Choice)
Inspection SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment MT103 OR TT After Dip Test + IRDLC/SBLC For Contract
Performance Bond 2% PB Issued By Seller's Bank To The Buyer's Bank

COMMODITY LNG (LIQUEFIED NATURAL GAS) GOST 5542-87
Trial Quantity 30,000 Metric Tons
Contract Quantity 100,000 Metric Tons X 12 Months (R& E)
Product Price Per Metric Ton (Gross USD\$:295.00 / Net USD\$:285.00)
Commission Structure USD\$:10.00 per MT (Buyer Side/Seller Side (50%/50%))
Delivery/Destination CIF- Any Safe World Port (ASWP)
Loading Port Novorossiysk/Primorsk / Nakhodka (Seller Choice)
Inspection SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment MT103 OR TT After Dip Test + IRDLC/SBLC For Contract
Performance Bond 2% PB Issued By Seller's Bank To The Buyer's Bank



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COMMODITY GASOLINE 95 OCTANES
Trial Quantity 30,000 Metric Tons
Contract Quantity 100,000 Metric Tons X 12 Months (R& E)
Product Price Per Metric Ton (Gross USD\$:285.00 / Net USD\$:275.00)
Commission Structure USD\$:10.00 per MT (Buyer Side/Seller Side (50%/50%))
Delivery/Destination CIF- Any Safe World Port (ASWP)
Loading Port Novorossiysk/Primorsk / Nakhodka (Seller Choice)
Inspection SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment MT103 OR TT After Dip Test + IRDLC/SBLC For Contract
Performance Bond 2% PB Issued By Seller's Bank To The Buyer's Bank

COMMODITY DIESEL D2 OIL GOST 305-82
Trial Quantity 30,000 Metric Tons
Contract Quantity 100,000 Metric Tons X 12 Months (R& E)
Product Price Per Metric Ton (Gross USD\$:300.00 / Net USD\$:290.00)
Commission Structure USD\$:10.00 per MT (Buyer Side/Seller Side (50%/50%))
Delivery/Destination CIF- Any Safe World Port (ASWP)
Loading Port Novorossiysk/Primorsk/ Nakhodka (Seller Choice)
Country Of Origin Russian Federation
Inspection SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment MT103 OR TT After Dip Test + IRDLC/SBLC For Contract
Performance Bond 2% PB Issued By Seller's Bank To The Buyer's Bank

COMMODITY: **D6 VIRGIN FUEL OIL**
Trial Quantity: 50,000,000 Gallons
Contract Quantity: 200,000,000 Gallons X 12 Months (R& E)
Product Price: Per Gallon Gross USD\$:0.75 / Net USD\$:0.70
Commission Structure: USD\$:0.05 per BBL (Buyer side/Seller side (50%/50%))
Delivery/Destination: CIF- Rotterdam OR Texas Houston Commercial Port
Country Of Origin: Russian Federation
Inspection: SGS, CCIC, SAYBOLT OR Similar By Seller
Terms Of Payment: MT103 OR TT After Dip Test + DLC For Term Cargoes
Performance Bond: 2% PB Issued By Seller's Bank To The Buyer's Bank

CIF-TRANSACTION PROCEDURES:



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1. Buyer issue ICPO describing Banking Coordinate with Corporate Profile (CP) to End-Seller (OJSC "KUIBYSHEV OIL REFINERY") via "RESURS" LLC
2. Seller Draft Sales Purchase Contract and Buyer returned signed Contract to Seller.
3. Seller legalizes the signed Contract and returned legalized Contract to the Buyer to be lodged at each respective Banks.
4. Buyer acknowledged legalized Contract and Seller provides to the Buyer the partial proof of product PPOP such as:
 1. Tank Receipt For Immediate Lift Able Quantity (TSR).
 2. Copy Of License To Export, Issued By The Department Of The Ministry Of Energy.
 3. Copy Of Statement Of Availability Of The Product
 4. Copy Of The Refinery Commitment To Produce The Product
 5. The Authorization To Verify Product Letter
 6. The Product Passport Analysis Report
 7. Memorandum Of Understanding (MOU) Issued by the Shipping Company.
 8. Certificate Of Origin issue by Chamber of Commerce.
5. Seller and Buyer countersigned the MOU A Three Parties MOU signing (issued by Shipping Company) and JOINTLY borne 50% each to legalize the MOU with the Ministry Of Justice Of The Russian Federation, And Russian Department Of The Foreign Affair via Logistic Management.
6. Seller on-receipt of legalized MOU which serves as bond for Seller to Contribute 100% from "loading" Port and Buyer to contribute 100% at "unloading" port upon arrival of product, makes arrangement with the logistic management for the Shipping of the Product and Seller borne 100% Freight Cost to hired the Vessel to Buyer unloading Port.
7. Seller open Communication with the Pipeline Company "TRANSNEFT" for the injection of the product into Seller Chartered Vessel and send the Vessel Charter Party Agreement (CPA) and Bill of Lading with FULL SHIPPING documents to Buyer.
8. Upon arrival of the vessel at Buyer unloading port, Payment will be made for the product by the Buyer's Bank via T/T MT103 to the Seller's Bank within 5 working days after the CIQ/SGS inspection at port of discharge and the delivery to the Buyer's Bank of all documents required by the Contract and Seller issues to Buyer Title of Ownership Certificate.



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9. Seller pays commission immediately to intermediaries according to NCNDA/IMFPA after receipt of payments from Buyer, and both parties execute Signed Contract shipment, Buyer issue IRDLC/DLC/SBLC for Contract shipment.

Authorization & Approved By:



Mr. Mantrov Dmitry Nikolaevich
Director Of "RESURS" LLC

